



City of Los Angeles, CA
Sidewalk and Transit Amenities Program (STAP)
Price Proposal, Certifications,
Signed Statements, and Forms

InSite Street Media

1990 Westwood Blvd., Suite 300, Los Angeles, CA 90025
(310) 559-1600 • rsmith@insitesm.com • www.insitesm.com

**InSite Street Media / APEX Outdoor
Revenue Projections Worksheet**

Estimate your total number of Revenue Ready Units for each year and make your revenue projections for each category of Program Element.

Areas shaded in PINK will be locked.

New Program Inventory		Anticipated Gross Revenue by Program Element											
Year	TOTAL Revenue Ready Units at Beginning of Year	New Shelters w/ Digital	New Shelters w/ Static	Interactive Kiosks	Vending Kiosks	Urban Panels	eLockers	Docks	Other (List Item)	Other (List Item)	Other (List Item)	Other (List Item)	Anticipated Annual Gross Revenue
Year 1	0												\$ 16,388,832.00
Year 2	1715												\$ 50,444,956.00
Year 3	2465												\$ 61,599,028.00
Year 4	3215												\$ 72,099,005.00
Year 5	3215												\$ 80,038,079.00
Year 6	3264												\$ 82,598,295.00
Year 7	3306												\$ 85,076,244.00
Year 8	3306												\$ 87,628,532.00
Year 9	3306												\$ 90,257,388.00
Year 10	3306												\$ 92,965,109.00
TOTAL												\$719,095,468.00	

InSite Street Media / APEX Outdoor

REVENUE SHARE

Films may propose scenarios with or without Minimum Annual Guarantees (MAGs)

If your firm will not propose a MAG, fill in Gross Revenue Tiers and associated City Share percentages. The Partner Shares will calculate automatically.

*Percentages displayed are placeholders only.

Scenario 1: 100% Partner CAPEX

	Use if No MAG			Partner Share
	MAG (Optional)	Bottom of Tier (\$mil)	Top of Tier (\$mil)	
Year 1	\$ 6,000,000	n/a	\$ 16,388	100.0%
	0	0	0	0.0%
	0	0	0	0.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 2	0	0	50,444	100.0%
	0	0	0	0.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 3	0	0	61,599	100.0%
	0	0	0	0.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 4	0	0	72,099	100.0%
	0	0	0	0.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 5	0	0	80,038	93.1%
	0	0	0	0.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 6	0	0	82,598	6.9%
	0	0	0	0.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 7	0	0	85,076	6.9%
	0	0	0	0.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 8	0	0	87,628	6.9%
	0	0	0	0.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 9	0	0	90,257	6.9%
	0	0	0	0.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 10	0	0	92,965	6.9%
	0	0	0	0.0%
	0	0	0	0.0%
	0	0	0	0.0%

Scenario 2: 50% Partner CAPEX

	Use if No MAG			Partner Share
	MAG (Optional)	Bottom of Tier (\$mil)	Top of Tier (\$mil)	
Year 1	\$ 6,000,000	n/a	\$ 16,388	50.0%
	0	0	0	0.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 2	0	0	50,444	50.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 3	0	0	61,599	50.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 4	0	0	72,099	50.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 5	0	0	80,038	50.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 6	0	0	82,598	50.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 7	0	0	85,076	50.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 8	0	0	87,628	50.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 9	0	0	90,257	50.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 10	0	0	92,965	50.0%
	0	0	0	0.0%
	0	0	0	0.0%
	0	0	0	0.0%

Scenario 3: 0% Partner CAPEX

	Use if No MAG			Partner Share
	MAG (Optional)	Bottom of Tier (\$mil)	Top of Tier (\$mil)	
Year 1	\$ 6,000,000	n/a	\$ 16,388	95.0%
	0	0	0	0.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 2	0	0	50,444	95.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 3	0	0	61,599	95.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 4	0	0	72,099	95.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 5	0	0	80,038	80.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 6	0	0	82,598	80.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 7	0	0	85,076	80.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 8	0	0	87,628	80.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 9	0	0	90,257	80.0%
	0	0	0	0.0%
	0	0	0	0.0%
Year 10	0	0	92,965	80.0%
	0	0	0	0.0%
	0	0	0	0.0%
	0	0	0	0.0%

InSite Street Media / APEX Outdoor

Price Proposal Explanation

Please provide a rationale for your Price Proposal in 500 words or less.

You may provide this on a separate sheet as an attachment to the Price Proposal Forms.

InSite Street Media appreciates the opportunity to submit a response for the STAP program. We feel that the best scenarios for all concerned are the 50/50 capex scenario for each party and scenario in which the city is responsible for the capex.

SCENARIO 2 – 50% Partner CAPEX - The 50/50 scenario is one in which both parties put up the capex and both parties become profit (EBITDA) participants at the same rate. InSite would manage the project and the city would have budget approval to ensure costs are scrutinized.

SCENARIO 3 – 0% Partner CAPEX - InSite's approach is to manage the project for a fee of 5% of revenues for the first 4 years of the project making 95% of the revenues going to the city. We believe that Capex is paid back to the city in no longer than the 5th year of operations. Starting in year 5, the proposed arrangement changes to the city receiving 80% of the EBITDA as reduced by maintenance capex/replacement costs and the operator 20% of the EBITDA reduced by maintenance capex/replacement costs. In other words, the profit split is meant to be of net cash flows available taking into consideration replacement capex. New initiatives requiring additional capex would be at the expense for the city. In the attached Capex scenarios, only new deployment capex is shown, not any replacement capex but the proposed profit split is AFTER deducting this cost.

SCENARIO 1 – 100% Partner CAPEX - For this option of the partner paying 100% of the capex, we propose the city receive no revenues the first 4 years and thereafter 10% of the EBITDA.

NOTE ON REVENUE SHARE TAB - We did not understand what the lower and upper tiers referred to, so we just put in our revenue projection in the upper tier.

NOTE ON INTERACTIVE KIOSKS - Kiosks (included in the capex illustrated) are digital but will *not* be interactive until technology improves as reports from other areas have disclosed that the interactive element is unreliable today. Further, interactive kiosks invite increased vandalism. The capex in our proposals includes the cost of everything associated with the initial deployment including construction, permits etc. Of the approximately \$144 million shown in our capex scenarios, we estimate about \$40 million of that is associated with construction including all the trenching and concrete work. Since all old shelters are to be replaced, we put old shelter rehab costs into operating costs, not capex.

NOTE ON OPERATING COSTS IN CAPITAL & OPERATING COSTS TAB - We are giving you the average of 10 years costs which include a 3% annual COLA and are highly skewed as the business grows because direct advertising costs increase dramatically as revenues increase. For example, direct advertising costs in year 1 are \$3.1 million and in year 10 are \$16.9 million. So, our admin line includes S G & A and is not just for non-sales related staff.



DEPARTMENT OF PUBLIC WORKS
BUREAU OF STREET SERVICES

DISCLOSURE of OTHER OUT of HOME ADVERTISING ASSETS

Please provide all inventory of Other Out of Home Advertising Assets in the City of Los Angeles.

Organization name: [Apex Outdoor Advertising, LLC / InSite Street Media](#)

Billboards		Transit		Other	
Type	Quantity	Type	Quantity	Type	Quantity
Digital	0	Buses	0		
Bulletins	0	Commuter Rail	0		
Posters	0	Rail	0		
Jr. Posters	0	Rail Stations	0		
Spectaculars	0	Other	0		
Wall Murals	0				
Other	0				

Street Furniture on Private Property		Place-Based OOH	
Type	Quantity	Type	Quantity
Benches	6,036	Arenas/Stadiums	0
Shelters	0	Shopping Centers	0
Kiosks	0	Other	0
Other	0		

RFP SCHEDULE A
MBE/ WBE/ SBE/ EBE/ DVBE/ OBE SUBCONTRACTOR INFORMATION FORM

(NOTE: COPY THIS PAGE AND ADD ADDITIONAL SHEETS AS NECESSARY, SIGN and DATE ALL SHEETS)

Project Title: Sidewalk and Transit Amenities Program (STAP)		Work Order Number: BAVN ID: 41186
Proposer: Apex Outdoor Advertising, LLC / InSite Street Media	Address: 1990 Westwood Blvd., Suite #300 Los Angeles, CA 90025	
Contact Person: Keith Thompson		Phone/Email: (310) 559-1600 KThompson@insitesm.com

LIST OF ALL SUBCONTRACTORS (SERVICE PROVIDERS/SUPPLIERS/ETC.)				
Name, Address, and Phone/Email of Subcontractor	Description of Work or Supply	MBE/ WBE/ SBE/ EBE/ DVBE/ OBE	Certification Agency/ Certification No.	Dollar Value of Subcontract
Tolar Manufacturing Company Inc. 258 Mariah Circle, Corona, CA 92879 (951) 808-0081, pmerrick@tolarmfg.com	Bus Shelter Manufacturing	OBE	N/A	To Be Determined
ShelterCLEAN Services, Inc. 11065 Penrose Street, Sun Valley, CA 91352 (818) 767-9162, amudge@shelterclean.com	Bus Shelter Maintenance & Pressure-Washing	LBE HLBE OBE	N/A	To Be Determined
CR&A Custom, Inc. 312 W. Pico Blvd., Los Angeles, CA 90015 (213) 749-4440, masoud@cracustom.com	Bus Shelter Large-Format Ad Printing	DBE MBE WBE	N/A	To Be Determined
icon HD, LLC 4000 Garden View Dr, #101, Grand Forks, ND 58201 (701) 772-4266, mike@iconarchitects.com	Bus Shelter Architecture & Design	OBE	N/A	To Be Determined
Brooklyn Outdoor 413 N Harvey Street, Plymouth, MI 48170 (248) 705-6085, andice@brooklynoutdoor.com	Bus Shelter Advertising Sales	OBE	N/A	To Be Determined
Leidy Designs 11272 SW McKenzie Ct W, Wilsonville, OR 97070 (562) 201-5046, kimberly@leidydesigns.com	Bus Shelter Ad Designing	WBE	N/A	To Be Determined
Vision Strategy and Insights 5420 Sylmar Ave., #115, Sherman Oaks, CA 91401 (818) 261-8340, michele@visionstrategyandinsights.com	Quantitative Research Related to Community Perception of STAP Elements	MBE WBE <i>(Pending Certificate Uploads into BAVN)</i>	N/A	To Be Determined

Percentage of MBE/ WBE/ SBE/ EBE/ DVBE/ OBE Participation					
	Total Dollars	Total Percentage Pledged		Total Dollars	Total Percentage Pledged
MBE Participation	\$ To Be Determined	To Be Determined %	WBE Participation	\$ To Be Determined	To Be Determined %
SBE Participation	\$ To Be Determined	To Be Determined %	EBE Participation	\$ To Be Determined	To Be Determined %
DVBE Participation	\$ To Be Determined	To Be Determined %	OBE Participation	\$ To Be Determined	To Be Determined %

Signature of Person Completing this Form 	Printed Name Keith Thompson	Title E.V.P. of Sales	Date 2/19/2021
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MUST BE SUBMITTED WITH PROPOSAL

City of Los Angeles

CERTIFICATION OF COMPLIANCE WITH CHILD SUPPORT OBLIGATIONS

The undersigned hereby agrees that Apex Outdoor Advertising, LLC / InSite Street Media will:
Name of Business

1. Fully comply with all applicable State and Federal employment reporting requirements for its employees.
2. Fully comply with and implement all lawfully served Wage and Earnings Assignment Orders and Notices of Assignment.
3. Certify that the principal owner(s) of the Business are in compliance with any Wage and Earnings Assignment Orders and Notices of Assignment applicable to them personally.
4. Certify that the Business will maintain such compliance throughout the term of the contract.
5. This certification is a material representation of fact upon which reliance was placed when the parties entered into this transaction.
6. The undersigned shall require that the language of this Certification be included in all subcontracts and that all subcontractors shall certify and disclose accordingly.

To the best of my knowledge, I declare under penalty of perjury that the foregoing is true and was executed at:

Los Angeles, Los Angeles County, California

City/County State

Apex Outdoor Advertising, LLC / InSite Street Media

Name of Business

1990 Westwood Blvd., Suite #300, Los Angeles, California, 90025

Address

Keith Thompson

Executive Vice President

Name of Authorized Officer or Representative

Title


Signature of Authorized Officer or Representative

2/19/2021

(310) 559-1600

Date

Telephone Number

CITY OF LOS ANGELES - DISCLOSURE ORDINANCES

This Affidavit must only be submitted once on LABAVN (www.labavn.org), but contractors are responsible for updating their Affidavit if changes occur to any information contained therein.

Questions regarding this Affidavit may be directed to the Department of Public Works, Bureau of Contract Administration, Office of Contract Compliance. Website: <http://bca.lacity.org/index.cfm>; Phone: (213) 847-2625; E-mail: bca.ceoe@lacity.org.

1. I, Keith Thompson am authorized to bind contractually the Company identified below.

2. Information about the Company entering into a Contract with the City is as follows:

<u>103146</u>	<u>83-1924416</u>		
BAVN Company Id	EIN/TIN		
<u>Apex Outdoor Advertising, LLC / InSite Street Media</u>			
Company Name			
<u>200 Mansell Court East Suite #325</u>	<u>Roswell</u>	<u>GA</u>	<u>30076</u>
Street Address	City	State	Zip
<u>678-906-4690</u>	<u>kthompson@insitesm.com</u>		
Phone	Email		

3. The company came into existence in 2011 (year).

4. The Company has searched its records and those of any Predecessor Companies for information relating to Participation or Investments in, or Profits derived from Slavery or Slaveholder Insurance Policies. Based on that research, the Company represents that: (mark only the option(s) that apply):

- The Company found no records that the Company or any of its Predecessor Companies had any Participation or Investments in, or derived Profits from, Slavery or Slaveholder Insurance Policies during the Slavery Era.
- The Company found records that the Company or its Predecessor Companies Participated or Invested in, or derived Profits from Slavery during the Slavery Era. A description of the nature of that Participation, Investment, or Profit is required and should be sent to bca.ceoe@lacity.org.
- The Company found records that the Company or its Predecessor Companies bought, sold, or derived Profits from Slaveholder Insurance Policies during the Slavery Era. A list of names of any Enslaved Persons or Slaveholders under the Policies is required and should be sent to bca.ceoe@lacity.org.

5. The Person/Company has searched its records for information relating and based on that research, the Person/Company represents that (mark only the option(s) that apply):

- The Person/Company found no records that the Company has participated in contracts, bids, or proposals to provide goods or services for the design, construction, operation, or maintenance of a federally funded wall, fence or other barrier, including prototypes of a wall, fence or other barrier along the border between the United States and Mexico on or after March 17, 2017.
- The Person/Company found records that the Company has participated in contracts, bids, or proposals to provide goods or services for the design, construction, operation, or maintenance of a federally funded wall, fence or other barrier, including prototypes of a wall, fence or other barrier along the border between the United States and Mexico on or after March 17, 2017. A description of the nature of that participation is required and should be sent to bca.ceoe@lacity.org.

TERMS OF ACCEPTANCE AND SIGNATURE:

I, Keith Thompson, the requestor for this "DO Affidavit", warrant the truthfulness of the information provided in the document.

Electronic Signature:*

Keith Thompson

Signature

24 September, 2019

Date

I understand that checking this box constitutes a legal signature confirming that I acknowledge and agree to the above Terms of Acceptance.

Execution of document by E-signature. By clicking on the check box it indicates an electronic signature. This is considered the legal equivalent of a manual or "wet" signature. Once signed electronically, this document is considered original and legally binding.

DEFINITIONS

Affidavit means the form developed by the DAA and may be updated from time to time. The Affidavit need not be notarized but must be signed under penalty of perjury.

Company means any person, firm, corporation, partnership or combination of these.

Contract means any agreement, franchise, lease or concession including an agreement for any occasional professional or technical personal services, the performance of any work or service, the provision of any materials or supplies or rendering of any service to the City of Los Angeles or the public, which is let, awarded or entered into with or on behalf of the City of Los Angeles or any Awarding Authority of the City.

Enslaved Person means any person who was wholly subject to the will of another and whose person and services were wholly under the control of another and who was in a state of enforced compulsory service to another during the Slavery Era.

Investment means to make use of an Enslaved Person for future benefits or advantages.

Participation means having been a Slaveholder during the Slavery Era.

Predecessor Company means an entity whose ownership, title and interest, including all rights, benefits, duties and liabilities were acquired in an uninterrupted chain of succession by the Company.

Profits means any economic advantage or financial benefit derived from the use of Enslaved Persons.

Slavery means the practice of owning Enslaved Persons.

Slavery Era means that period of time in the United States of America prior to 1865.

Slaveholder means holders of Enslaved Persons, owners of business enterprises using Enslaved Persons, owners of vessels carrying Enslaved Persons or other means of transporting Enslaved Persons, merchants or financiers dealing in the purchase, sale or financing of the business of Enslaved Persons.

Slaveholder Insurance Policies means policies issued to or for the benefit of Slaveholders to insure them against the death of, or injury to, Enslaved Persons.

EBO/FSHO COMPLIANCE

City of Los Angeles
Department of Public Works
Bureau of Contract Administration
Office of Contract Compliance
1149 S. Broadway, Suite 300, Los Angeles, CA 90015
Phone: (213) 847-2625 E-mail: bca.ceoc@lacity.org

EOUAL BENEFITS ORDINANCE COMPLIANCE AFFIDAVIT

Prime contractors must certify compliance with Los Angeles Administrative Code (LACC) Section 10.8.2.1 et seq. prior to the execution of a City agreement subject to the Equal Benefits Ordinance (EBO).

SECTION 1. CONTACT INFORMATION

BAVN Company Id: 103146 EIN/TIN: 83-1924416
Company Name: Apex Outdoor Advertising, LLC / InSite Street Media
Company Address: 1990 Westwood Blvd. Suite #300
City: Los Angeles State: CA Zip: 90025
Contact Person: Keith Thompson Phone: 678-906-4690 E-mail: kthompson@insitesm.com
Approximate Number of Employees in the United States: 36
Approximate Number of Employees in the City of Los Angeles: 36

SECTION 2. EBO REQUIREMENTS

The EBO requires City Contractors who provide benefits to employees with spouses to provide the same benefits to employees with domestic partners. Domestic Partner means any two adults, of the same or different sex, who have registered as domestic partners with a governmental entity pursuant to state or local law authorizing this registration, or with an internal registry maintained by the employer of at least one of the domestic partners.

Unless otherwise exempt, the contractor is subject to and shall comply with the EBO as follows:

- A. The Contractor's operations located within the City limits, regardless of whether there are employees at those locations performing work on the City Contract; and
- B. The Contractor's operations located outside of the City limits if the property is owned by the City or the City has a right to occupy the property, and if the contractor's presence at or on the property is connected to a Contract with the City and
- C. The Contractor's employees located elsewhere in the United States, but outside of the City Limits, if those employees are performing work on the City Contract.

A Contractor must post a copy of the following statement in conspicuous places at its place of business available to employees and applicants for employment:

"During the performance of a Contract with the City of Los Angeles, the Contractor will provide equal benefits to its employees with spouses and its employees with domestic partners."

SECTION 3. COMPLIANCE OPTIONS

I have read and understand the provisions of the Equal Benefits Ordinance and have determined that this company will comply as indicated below:

- I have no employees.
- I provide no benefits.
- I provide benefits to employees only. Employees are prohibited from enrolling their spouse or domestic partner.
- I provide equal benefits as required by the City of Los Angeles EBO.
- I provide employees with a "Cash Equivalent." Note: The "Cash Equivalent" is the amount of money equivalent to what your company pays for spousal benefits that are unavailable for domestic partners, or vice versa.
- All or some employees are covered by a collective bargaining agreement (CBA) or union trust fund. Consequently, I will provide Equal Benefits to all non-union represented employees, subject to the EBO, and will propose to the affected unions that they incorporate the requirements of the EBO into their CBA upon amendment, extension, or other modification of the CBA.
- Health benefits currently provided do not comply with the EBO. However, I will make the necessary changes to provide Equal Benefits upon my next Open Enrollment period which begins on (Date)

- Our current company policies, i.e., family leave, bereavement leave, etc., do not comply with the provisions of the EBO. However, I will make the necessary modifications within three (3) months from the date of this affidavit.

FIRST SOURCE HIRING ORDINANCE COMPLIANCE AFFIDAVIT

Contractors (including loan or grant recipients) participating on a City contract that is subject to the First Source Hiring Ordinance (FSHO) are required to certify their compliance prior to contract execution.

As part of their obligations under the FSHO, Contractors must provide the Awarding Department a list of anticipated employment opportunities that they and their subcontractors expect to fill in order to perform the services under the contract. The FSHO-1 form (available at <http://bcacity.org>) should be utilized to inform the Awarding Authority of any such opportunities. If no opportunities are anticipated, contractors do not need to submit the FSHO-1 form prior to contract award, but must report any subsequent employment opportunities on the FSHO-3 form (available at <http://bcacity.org>) as described below.

During the term of the contract, the contractor and their subcontractors shall:

1. At least seven business days prior to making an announcement of a specific employment opportunity, provide notification of that employment opportunity by submitting the FSHO-3 form to the Economic and Workforce Development Department;
2. Interview qualified individuals referred by the City's referral resources; and
3. Prior to filling any employment opportunity, inform the Office of Contract Compliance of the names of the referral resources used, the names of the individuals referred, and the names of the referred individuals who were interviewed. If the referred individuals were not hired, the contractor should also provide the reasons they were not hired.

DECLARATION UNDER PENALTY OF PERJURY

I understand that I am required to permit the City of Los Angeles access to and upon request, must provide certified copies of all company records pertaining to benefits, policies and practices for the purpose of investigation or to ascertain compliance. Furthermore, I understand that failure to comply may be deemed a material breach of any City contract by the Awarding Authority. The Awarding Authority may cancel, terminate or suspend in whole or in part, the contract; monies due or to become due under a contract may be retained by the City until compliance is achieved. The City may also pursue any and all other remedies at law or in equity for any breach. The City may use the failure to comply as evidence against the Contractor in actions taken pursuant to the provisions of the LAAC Section 10.40, et seq., Contractor Responsibility Ordinance.

TERMS OF ACCEPTANCE AND SIGNATURE:

I, Keith Thompson, the requestor for this "EBO/FSHO Affidavit", warrant the truthfulness of the information provided in the document.

Electronic Signature:*

Keith

First name

Thompson

Last name

I understand that checking this box constitutes a legal signature confirming that I acknowledge and agree to the above Terms of Acceptance.

Execution of document by E-signature. By clicking on the check box it indicates an electronic signature. This is considered the legal equivalent of a manual or "wet" signature. Once signed electronically, this document is considered original and legally binding.

This form must be submitted with your bid or proposal to the City department that is awarding the contract noted below. If you have questions about this form, please contact the Ethics Commission at (213) 978-1960.

Original Filing **Amendment:** Date of Signed Original _____ Date of Last Amendment _____

Reference Number (Bid, Contract, or BAVN) BAVN ID: 41186	Awarding Authority (Department awarding the contract) Street Services Bureau, Public Works
Bidder Name Apex Outdoor Advertising, LLC / InSite Street Media	
Address 1990 Westwood Blvd., Suite #300, Los Angeles, California, 90025	
Email Address KThompson@insitesm.com	Phone Number (310) 559-1600

Certification

I certify the following on my own behalf or on behalf of the entity named above, which I am authorized to represent:

A. I am applying for one of the following types of contracts with the City of Los Angeles:

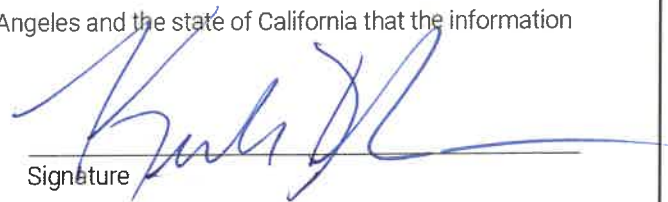
1. A goods or services contract with a value of more than \$25,000 and a term of at least three months;
2. A construction contract with any value and duration;
3. A financial assistance contract, as defined in Los Angeles Administrative Code § 10.40.1(h), with a value of at least \$100,000 and a term of any duration; or
4. A public lease or license, as defined in Los Angeles Administrative Code § 10.40.1(i), with any value and duration.

B. I acknowledge and agree to comply with the disclosure requirements and prohibitions established in the Los Angeles Municipal Lobbying Ordinance if I qualify as a lobbying entity under Los Angeles Municipal Code § 48.02.

I certify under penalty of perjury under the laws of the City of Los Angeles and the state of California that the information in this form is true and complete.

Keith Thompson _____

Name



Signature

Executive Vice President _____

Title

2/19/2021 _____

Date

**CITY OF LOS ANGELES
SIGNATURE AND AFFIDAVIT PAGE**

1. COMPLETE CONTRACT

This entire bid and every item(s) thereof, shall become a contract upon its acceptance by the Director of the Bureau of Street Services on behalf of the City of Los Angeles. The complete contract shall consist of the Notice of Award, the Notice for Inviting Bids, the entire Invitation for Bid (including specifications), and all Attachments, Addenda, or any item(s) thereof, this signature and affidavit page, and, when required, insurance and bonds. A Notice of Award or Notice to Proceed will be furnished to the successful bidder identifying the item(s) or service(s) to be furnished under the contract.

2. MATERIALS AND SERVICES TO BE PROVIDED BY THE CONTRACTOR

The bidder agrees, upon acceptance of this offer by the City, to furnish all the material(s) and service(s) herein specified according to the terms and conditions as set forth herein.

3. AMOUNT TO BE PAID

The City agrees to pay the Contractor for the material(s) and/or service(s) in the manner described herein or as negotiated and agreed upon for any contract resulting from this bid.

4. CHOICE OF ALTERNATIVE PROVISIONS; OPTIONS; NOTIFICATIONS

When alternative provisions are requested, or options are offered, the bidder will be notified as to which provision(s), or option(s), is being accepted at the same time that he is notified that he is the successful bidder.

5. DECLARATION OF NON-COLLUSION

That I/we have carefully read and examined the bid and specifications, and have abided by and agree to the conditions herein, and I/we hereby propose to furnish all material(s) or service(s) and do all work required in accordance with all plans and specifications, for unit price(s) or lump sum(s), as per the bid specifications. Furthermore, I/we have read and understand Ordinance No. 173677 of the "Determination of Contractor Responsibility Policy" of the City of Los Angeles and I/we understand my/our obligations under this policy as a bidder and as a subcontractor should this contract be awarded to my/our firm.

I/We declare that this bid is genuine, and neither sham or collusive, nor made in the interest or on behalf of any person not herein named, and that I/we have not, directly or indirectly, induced or solicited any other bidder(s) to put in a false or sham bid, or any other person, firm or corporation to refrain from bidding, and that I/we have not in any manner sought by collusion to secure for myself/ourselves an advantage over any other bidder.

Affiant further deposes and says that, prior to the public opening and reading of bids, the said bidder:

- (a) Did not, directly or indirectly, induce or solicit anyone else to submit a false or sham bid;
- (b) Did not, directly or indirectly, collude, conspire, connive or agree with anyone to submit a false or sham bid, refrain from bidding or withdraw a bid;
- (c) Did not, directly or indirectly, seek by agreement, communication or conference to raise or fix any overhead, profit, bid price or associated cost element;
- (d) Did not, directly or indirectly, submit any bid price or breakdown created in the manner described above.

This bid is expressly made for the benefit of the signatory parties only. It is not the intent of any of the signatory parties to create or discharge any duty, express or implied, to any party other than the signatory parties. Any benefit derived from this bid by a third party is unintended and incidental to the purpose for which this bid is made.

EXECUTED AT: Los Angeles CA ON THE 18th DAY OF February, 2021
(Bidder completes) City State Month

Firm's Name: Apex Outdoor Advertising, LLC / InSite Street Media Telephone # (310) 559-1600

Firm's Address: 1990 Westwood Blvd., Suite #300 Los Angeles California 90025
Street City State Zip

(Signature) (Signature) ()
Initials Initials Initials

(a) INDIVIDUAL (Sign here if individual)

Print Name _____ Sign Name _____ Title _____ Date _____
 Address: _____
 Street _____ City _____ State _____ Zip _____
 (b) CO-PARTNERSHIP
 Name of Co-partnership firm _____

Address: _____
 Street _____ City _____ State _____ Zip _____

1. _____
 Print Name _____ Sign Name _____ Title _____ Date _____

Address: _____
 Street _____ City _____ State _____ Zip _____

2. _____
 Print Name _____ Sign Name _____ Title _____ Date _____

Address: _____
 Street _____ City _____ State _____ Zip _____

(c) CORPORATION _____
 Name of Corporation Apex Outdoor Advertising, LLC / InSite Street Media

Address: 1990 Westwood Blvd., Suite #300 Los Angeles California 90025
 Street _____ City _____ State _____ Zip _____

 _____ Chief Executive Officer 2/18/2021
 Signature of Officer of Corporation Title of Officer of Corporation Date

 _____ Executive Vice President, Sales 2/18/2021
 Signature of Officer of Corporation Title of Officer of Corporation Date

Approved signatures methods for Corporations.

- a) Two Signatures: One by the Chairman of the Board of Directors, President or any Vice-President and One by the Secretary, Asst. Secretary, Chief Financial Officer or any Asst Treasurer, or
- b) One signature by Corporate designated individual together with the properly attested resolution of the Board of Directors authorizing the person to sign.

(Affix Corporate Seal Here)

CONTRACT CANNOT BE ISSUED UNLESS THIS SIGNATURE PAGE AND AFFIDAVIT ARE PROPERLY COMPLETED

(Bidder to have notarized) County of _____ State of _____ Subscribed and sworn this _____ Day of _____, 20____ <i>* See Attached Document</i> Signature _____ (Notary Seal)	In witness whereof the City of Los Angeles has caused this contract to be executed by the Bureau of Street Services of said City, and said, contractor has executed this contract the day and year written below. <p style="text-align: center;">GREG GOOD President Board of Public Works</p> By: _____ President Date: _____	Approved as to form on Date: _____ <p style="text-align: center;">MICHAEL N. FEUER City Attorney</p> By: _____ Deputy City Attorney	City Clerk Contract No. _____ <p style="text-align: center;">Attest: HOLLY L. WOLCOTT City Clerk</p> By: _____ Deputy City Clerk Date: _____
--	--	--	--

CALIFORNIA JURAT WITH AFFIANT STATEMENT

GOVERNMENT CODE § 8202

- See Attached Document (Notary to cross out lines 1-6 below)
- See Statement Below (Lines 1-6 to be completed only by document signer[s], *not* Notary)

Signature of Document Signer No. 1

Signature of Document Signer No. 2 (if any)

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California
 County of LOS ANGELES

Subscribed and sworn to (or affirmed) before me
 on this 18 day of February, 2021
Date Month Year

by Randall Smith
 (1)
 (and (2) Keith Thompson
Name(s) of Signer(s)



proved to me on the basis of satisfactory evidence
 to be the person(s) who appeared before me.

Signature _____
Signature of Notary Public

Seal
 Place Notary Seal Above

OPTIONAL

Though this section is optional, completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

Description of Attached Document

Title or Type of Document: City of LA Signature & Affidavit Page Document Date: 2/18/2021
 Number of Pages: _____ Signer(s) Other Than Named Above: None



**DEPARTMENT OF PUBLIC WORKS
BUREAU OF STREET SERVICES**

CITY OF LOS ANGELES CONTRACT HISTORY

The City Council passed a resolution on July 21, 1998 requiring that all proposed vendors supply in their proposal or bid, a list of all City of Los Angeles contracts held by the bidder or any affiliated entity during the preceding 10 years. Use the space below to list all such contracts. Include the dates of the contract, the services or goods provided, the amount of the contract, and the contract number. If the bidder or any affiliated entity has held no City of Los Angeles contracts during the preceding 10 years, state so in the space below. Use the back of the page and additional pages as needed.

Date of the Contract: 9/15/2011
Services or Goods Provided: Construction, Installation Maintenance, Operation, Repair, and Advertising Sales on Los Angeles Transit Benches
Amount of the Contract: Varies Annually
Contract Number: C-119661
Affiliated Entity: Martin Outdoor Media, LLC

Apex Outdoor Advertising, LLC /
InSite Street Media

Name of Organization



Signature

Keith Thompson

Print Name

Executive Vice President

Title

2/19/2021

Date



DEPARTMENT OF PUBLIC WORKS
BUREAU OF STREET SERVICES

Los Angeles Residence Information

The City Council in consideration of the importance of preserving and enhancing the economic base and well-being of the city encourages businesses to locate or remain within the City of Los Angeles. This is important because of the jobs businesses generate and for the business taxes they remit. The City Council, on January 7, 1992, adopted a motion that requires proposers to state their headquarters address as well as the percentage of their workforce residing in the City of Los Angeles.

Organization: Apex Outdoor Advertising, LLC / InSite Street Media

I. Corporate or Main Office Address:

1990 Westwood Blvd., Suite #300

Los Angeles, California, 90025

II. Total Number of Employees in Organization: 113

Number and Percentage of Employees in Organization who are Los Angeles City Residents:

18 and 15.9 %




DEPARTMENT OF PUBLIC WORKS
BUREAU OF STREET SERVICES

**Certification Regarding Compliance with the
Americans with Disabilities Act**

The undersigned certifies, to the best of his/her knowledge and belief, that:

1. The CONTRACTOR/Consultant/Borrower/Agency (hereafter CONTRACTOR) is in compliance with and will continue to comply with the Americans with Disabilities Act 42 U.S.C. §§ 12101 *et seq.* and its implementing regulations.
2. The CONTRACTOR will provide for reasonable accommodations to allow qualified individuals with disabilities to have access to and participate in its programs, services and activities in accordance with the provisions of the Americans with Disabilities Act.
3. The CONTRACTOR will not discriminate against persons with disabilities nor against persons due to their relationship or association with a person with a disability.
4. The CONTRACTOR will require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.
5. This certification is a material representation of fact upon which reliance was placed when the parties entered into this transaction.

Contract Number	BAVN ID: 41186 / Sidewalk and Transit Amenities Program
Apex Outdoor Advertising, LLC / InSite Street Media	
CONTRACTOR/Consultant/Borrower/Agency	
Keith Thompson, Executive Vice President	
Name and Title of Authorized Representative	
Signature	
Date	2/19/2021

This form must be completed in its entirety and submitted with your bid or proposal to the City department that is awarding the contract. Failure to submit a completed form may affect your bid or proposal. If you have questions about this form, please contact the Ethics Commission at (213) 978-1960.

Original Filing **Amendment:** Date of Signed Original _____ Date of Last Amendment _____

Reference Number (Bid, Contract, or BAVN): BAVN ID: 41186 Date Bid Submitted: 2/19/2021

Contract Description (Title of the RFP or City contract solicitation and description of the services to be provided):
Sidewalk and Transit Amenities Program (STAP)

Awarding Authority (Department awarding the contract): Street Services Bureau, Public Works

Bidder Name: Apex Outdoor Advertising, LLC / InSite Street Media

Bidder Address: 1990 Westwood Blvd., Suite #300, Los Angeles, California, 90025

Bidder Email Address: KThompson@insitesm.com Bidder Phone Number: (310) 559-1600

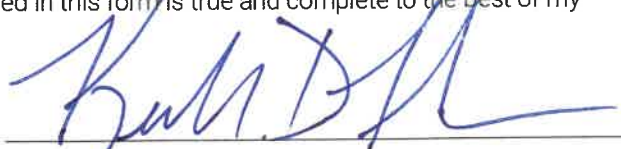
Schedule Summary

Please complete all three of the following:

<p>1. SCHEDULE A – Bidder's Principals <i>(check one)</i> The bidder has one or more PRINCIPALS, as defined in LAMC § 49.7.35(A)(6). At least one principal is required for entities. <i>(If you check "Yes", Schedule A is required.)</i></p>	<p>Yes <input checked="" type="checkbox"/></p> <p>No <input type="checkbox"/></p>
<p>2. SCHEDULE B – Subcontractors and Their Principals <i>(check one)</i> The bidder has one or more SUBCONTRACTORS on this bid or proposal with subcontracts worth \$100,000 or more. <i>(If you check "Yes", Schedule B is required.)</i></p>	<p>Yes <input checked="" type="checkbox"/></p> <p>No <input type="checkbox"/></p>
<p>3. TOTAL NUMBER OF PAGES SUBMITTED (including this cover page): <u>7</u></p>	

Certification

I certify the following under penalty of perjury under the laws of the City of Los Angeles and the state of California:
A) I understand, will comply with, and have notified my principals and subcontractors of the requirements and restrictions in Los Angeles City Charter § 470(c)(12) and any related ordinances; B) I understand that I must amend this form within ten business days if any information changes; C) I am the bidder named above or I am authorized to represent the bidder named above, and my name appears below; and D) The information provided in this form is true and complete to the best of my knowledge and belief.

<p><u>Keith Thompson</u> Name</p> <p><u>Executive Vice President</u> Title</p>	<p> Signature</p> <p><u>2/19/2021</u> Date</p>
--	--

Schedule A - Bidder's Principals

Please identify the names and titles of all the bidder's principals (attach additional sheets if necessary). Principals include a bidder's board chair, president, chief executive officer, chief operating officer, and individuals who serve in the functional equivalent of one or more of those positions. Principals also include individuals who hold an ownership interest in the bidder of at least 20 percent and employees of the bidder who are authorized by the bid or proposal to represent the bidder before the City.

Name: Barry L. Bonifice Title: Chairman, Apex/InSite Street Media Partner, MSOUTH Equity Partners
 Address: Two Buckhead Plaza, 3050 Peachtree Rd. #550, Atlanta, GA, 30305

Name: Randy Smith Title: Chief Executive Officer
 Address: 1990 Westwood Blvd., Suite #300, Los Angeles, California, 90025

Name: Ray Moyers Title: President & COO
 Address: 200 Mansell Court East, Suite 325, Building 200, Roswell, GA 30076

Name: Damian Canterini Title: Chief Financial Officer
 Address: 200 Mansell Court East, Suite 325, Building 200, Roswell, GA 30076

Name: Glenn Flutie Title: EVP, Operations
 Address: 150 NW 70th Avenue #3, Plantation, FL 33317

Name: Keith Thompson Title: EVP, Sales
 Address: 1990 Westwood Blvd., Suite #300, Los Angeles, California, 90025

Name: _____ Title: _____
 Address: _____

Name: _____ Title: _____
 Address: _____

Name: _____ Title: _____
 Address: _____

Check this box if additional Schedule A pages are attached.

Schedule B - Subcontractors and Their Principals

Please identify all subcontractors whose subcontracts are worth \$100,000 or more. Separate Schedule B pages are required for each subcontractor who meets the threshold.

Subcontractor's Name Brooklyn Outdoor
Subcontractor's Address 413 N Harvey Street, Plymouth, MI 48170

Please check one of the following options:

This subcontractor has one or more principals. Yes* No

** Each principal's name and title must be identified below. Attach additional sheets if necessary. Principals include a subcontractor's board chair, president, chief executive officer, chief operating officer, and individuals who serve in the functional equivalent of one or more of those positions. Principals also include individuals who hold an ownership interest in the subcontractor of at least 20 percent and employees of the subcontractor who are authorized by the bid or proposal to represent the subcontractor before the City.*

Name: <u>Candice Simons</u>	Title: <u>CEO</u>
Address: <u>413 N Harvey Street, Plymouth, MI 48170</u>	

Name: _____	Title: _____
Address: _____	

Name: _____	Title: _____
Address: _____	

Name: _____	Title: _____
Address: _____	

Name: _____	Title: _____
Address: _____	

Name: _____	Title: _____
Address: _____	

Check this box if additional Schedule B pages are attached.

Schedule B - Subcontractors and Their Principals

Please identify all subcontractors whose subcontracts are worth \$100,000 or more. Separate Schedule B pages are required for each subcontractor who meets the threshold.

Subcontractor's Name icon HD, LLC
Subcontractor's Address 4000 Garden View Drive, #101, Grand Forks, ND 58201

Please check one of the following options:

This subcontractor has one or more principals. Yes* No

* Each principal's name and title must be identified below. Attach additional sheets if necessary. Principals include a subcontractor's board chair, president, chief executive officer, chief operating officer, and individuals who serve in the functional equivalent of one or more of those positions. Principals also include individuals who hold an ownership interest in the subcontractor of at least 20 percent and employees of the subcontractor who are authorized by the bid or proposal to represent the subcontractor before the City.

Name: Michael Kuntz	Title: President
Address: 4000 Garden View Drive, #101, Grand Forks, ND 58201	

Name: Les Moore	Title: Secretary / Treasurer
Address: 4000 Garden View Drive, #101, Grand Forks, ND 58201	

Name: Todd Mitzel	Title: Vice President
Address: 4000 Garden View Drive, #101, Grand Forks, ND 58201	

Name: _____	Title: _____
Address: _____	

Name: _____	Title: _____
Address: _____	

Name: _____	Title: _____
Address: _____	

Check this box if additional Schedule B pages are attached.

Schedule B - Subcontractors and Their Principals

Please identify all subcontractors whose subcontracts are worth \$100,000 or more. Separate Schedule B pages are required for each subcontractor who meets the threshold.

Subcontractor's Name ShelterCLEAN Services, Inc.
Subcontractor's Address 11065 Penrose Street, Sun Valley, CA 91352

Please check one of the following options:

This subcontractor has one or more principals. Yes* No

** Each principal's name and title must be identified below. Attach additional sheets if necessary. Principals include a subcontractor's board chair, president, chief executive officer, chief operating officer, and individuals who serve in the functional equivalent of one or more of those positions. Principals also include individuals who hold an ownership interest in the subcontractor of at least 20 percent and employees of the subcontractor who are authorized by the bid or proposal to represent the subcontractor before the City.*

Name: Lonnie Fine Title: President
Address: 10 Fifth Street, 2nd Floor, Valley Stream, NY 11581

Name: Perry Fine Title: Secretary
Address: 550 W Sunrise Blvd, Fort Lauderdale, FL 33311

Name: Alan Mudge Title: General Manager
Address: 11065 Penrose Street, Sun Valley, CA 91352

Name: _____ Title: _____
Address: _____

Name: _____ Title: _____
Address: _____

Name: _____ Title: _____
Address: _____

Check this box if additional Schedule B pages are attached.

Schedule B - Subcontractors and Their Principals

Please identify all subcontractors whose subcontracts are worth \$100,000 or more. Separate Schedule B pages are required for each subcontractor who meets the threshold.

Subcontractor's Name Tolar Manufacturing Company Inc.
Subcontractor's Address 258 Mariah Circle, Corona, CA 92879

Please check one of the following options:

This subcontractor has one or more principals. Yes* No

** Each principal's name and title must be identified below. Attach additional sheets if necessary. Principals include a subcontractor's board chair, president, chief executive officer, chief operating officer, and individuals who serve in the functional equivalent of one or more of those positions. Principals also include individuals who hold an ownership interest in the subcontractor of at least 20 percent and employees of the subcontractor who are authorized by the bid or proposal to represent the subcontractor before the City.*

Name: <u>Gary Tolar</u>	Title: <u>Owner and President</u>
Address: <u>258 Mariah Circle, Corona, CA 92879</u>	

Name: <u>Patrick Merrick</u>	Title: <u>Executive Vice-President</u>
Address: <u>258 Mariah Circle, Corona, CA 92879</u>	

Name: <u>George Golden</u>	Title: <u>CPA Controller</u>
Address: <u>258 Mariah Circle, Corona, CA 92879</u>	

Name: _____	Title: _____
Address: _____	

Name: _____	Title: _____
Address: _____	

Name: _____	Title: _____
Address: _____	

Check this box if additional Schedule B pages are attached.

IRAN CONTRACTING ACT OF 2010 COMPLIANCE AFFIDAVIT

(California Public Contract Code Sections 2200-2208)

The California Legislature adopted the Iran Contracting Act of 2010 to respond to policies of Iran in a uniform fashion (PCC § 2201(q)). The Iran Contracting Act prohibits bidders engaged in investment activities in Iran from bidding on, submitting proposals for, or entering into or renewing contracts with public entities for goods and services of one million dollars (\$1,000,000) or more (PCC § 2203(a)). A bidder who "engages in investment activities in Iran" is defined as either:

1. A bidder providing goods or services of twenty million dollars (\$20,000,000) or more in the energy sector of Iran, including provision of oil or liquefied natural gas tankers, or products used to construct or maintain pipelines used to transport oil or liquefied natural gas, for the energy sector of Iran; **or**
2. A bidder that is a financial institution (as that term is defined in 50 U.S.C. § 1701) that extends twenty million dollars (\$20,000,000) or more in credit to another person, for 45 days or more, if that person will use the credit to provide goods or services in the energy sector in Iran and is identified on a list created by the California Department of General Services (DGS) pursuant to PCC § 2203(b) as a person engaging in the investment activities in Iran.


The bidder shall certify that at the time of submitting a bid for new contract or renewal of an existing contract, the bidder is **not** identified on the DGS list of ineligible businesses or persons and that the bidder is **not** engaged in investment activities in Iran in violation of the Iran Contracting Act of 2010.

California law establishes penalties for providing false certifications, including civil penalties equal to the greater of \$250,000 or twice the amount of the contract for which the false certification was made; contract termination; and three-year ineligibility to bid on contracts (PCC § 2205).

To comply with the Iran Contracting Act of 2010, the bidder shall provide its vendor or financial institution name, and City Business Tax Registration Certificate (BTRC) if available, in completing **ONE** of the options shown below.

OPTION #1: CERTIFICATION

I, the official named below, certify that I am duly authorized to execute this certification on behalf of the bidder or financial institution identified below, and that the bidder or financial institution identified below is **not** on the current DGS list of persons engaged in investment activities in Iran and is **not** a financial institution extending twenty million dollars (\$20,000,000) or more in credit to another person or vendor, for 45 days or more, if that other person or vendor will use the credit to provide goods or services in the energy sector in Iran and is identified on the current DSG list of persons engaged in investment activities in Iran.

<i>Vendor Name/Financial Institution (printed)</i> Apex Outdoor Advertising, LLC / InSite Street Media		<i>BTRC (or n/a)</i> 0003181585
<i>By (Authorized Signature)</i> 		
<i>Print Name and Title of Person Signing</i> Keith Thompson, Executive Vice President		
<i>Date Executed</i>	<i>City Approval (Signature)</i>	<i>(Print Name)</i>

OPTION #2: EXEMPTION

Pursuant to PCC § 2203(c) and (d), a public entity may permit a bidder or financial institution engaged in investment activities in Iran, on a case-by-case basis, to be eligible for, or to bid on, submit a proposal for, or enter into, or renew, a contract for goods and services. If the bidder or financial institution identified below has obtained an exemption from the certification requirement under the Iran Contracting Act of 2010, the bidder or financial institution shall complete and sign below and attach documentation demonstrating the exemption approval.

<i>Vendor Name/Financial Institution (printed)</i>		<i>BTRC (or n/a)</i>
<i>By (Authorized Signature)</i>		
<i>Print Name and Title of Person Signing</i>		
<i>Date Executed</i>	<i>City Approval (Signature)</i>	<i>(Print Name)</i>



DEPARTMENT OF PUBLIC WORKS
BUREAU OF STREET SERVICES

Sidewalk and Transit Amenities Program (STAP) RFP Checklist

The Respondent certifies that it has submitted all required Technical and Price Proposal requirements including all required certifications, statements and forms.

Organization name: [Apex Outdoor Advertising, LLC / InSite Street Media](#)

Form	Location	Submitted
Technical Proposal (RFP Section 17)	RFP Section 17.4	Yes
Price Proposal (RFP Section 18)	Attachment 1	Yes
Ownership of Other Advertising Assets Disclosure	Attachment 2	Yes
MBE/WBE/SBE/EBE/DVBE/OBE Subcontractor Info Form	Attachment 3	Yes
Child Support Declaration Statement	Attachment 4	Yes
Equal Benefits/First Source Hiring Ordinances Compliance Forms (online submission)	Attachment 5	Yes
Living Wage and Worker Retention Ordinance Exemption (if applicable)	Attachment 6	N/A
Municipal Lobbying Certification Form 50	Attachment 7	Yes
Non-Collusion Affidavit	Attachment 8	Yes
City of Los Angeles Contract History	Attachment 9	Yes
Los Angeles Residence Information	Attachment 10	Yes
ADA Compliance Certification	Attachment 11	Yes
Campaign Contributions & Fundraising Restrictions Form 55	Attachment 12	Yes
Iran Contracting Act of 2010 Affidavit	Attachment 13	Yes
RFP Checklist	Attachment 14	Yes